



*Adding Value to People through Education*

**BOMI INTERNATIONAL®**  
BUILDING OWNERS & MANAGERS INSTITUTE INTERNATIONAL

## invite you to participate at an international training course on **Real Estate Investment and Finance**

**Thu.–Sun., February 25-28, 2010; 08:30-17:00 at the Thai Real Estate Business School**

This course is a required course for the internationally recognized RPA® (Real Property Administrator) and FMA® (Facilities Management Administrator) designations and the PAC (Property Administrator Certificate) and FMC (Facilities Management Certificate). Through this course you will learn to take charge of real estate investments in order to maximize the value of a property. You will develop knowledge about basic financial concepts as they relate to real estate, including valuation, analysis, taxation, depreciation, and life-cycle costing. Similarly, you will learn to evaluate real estate investments and to develop budgets that estimate net operating income. You will study the income capitalization approach and cover property taxation costs and strategies to offset these costs. You will also gain the skills to conduct discounted cash flow analyses and calculate net present value and internal rate of return.

### **Topics include:**

- Asset valuation and enhancement
- Costs and taxes
- Capitalization
- Site and building analysis
- The appraisal process
- Discounted cash flow measurement

- Ownership vehicles
- The basics of lending and current lending practice

### **Learn:**

- Understanding of physical and market value

- Determining a property's economic value
- Financing investments and increasing value
- Working knowledge of current tax laws, like capital gains and depreciation

### Taught in English with Consecutive Thai Interpretation

#### Visit Ongpipattanakul,

MBA, M.L., CISA, M.Sc., Ph.D.candidate  
V.P.Senior Investment Analyst Institutional Research,  
SG Asia Credit Securities Co.,Ltd. And former  
Executive Director, Tisco Securities Co., Ltd.



#### Sopon Pornchokchai,

Ph.D., D.FIABCI, RICS  
Director, Thai Real Estate Business School. He is  
also an advisor to the Property Management Assoc.  
and the Appraisal Foundation, Washington D.C.



**BOMI:** Founded in 1970, BOMI is known for its industry-standard designations – the Real Property Administrator (RPA®), Facilities Management Administrator (FMA®), Systems Maintenance Administrator (SMA®) and Systems Maintenance Technician (SMT®). As the trusted property and facilities educational resource of choice for today's top corporations, government agencies, property management firms, unions, and trade associations, BOMI works across industry sectors to improve the skills of property and facility management professionals. More than 20,000 professionals hold one -- or more -- BOMI designations, and over 80,000 students have turned to BOMI for premier education and training.

**TREBS:** It is a specialized school devoted to the multidisciplinary study of real estate management, valuation, surveying, and property development. TREBS has its primary objective to enhance the development of efficient management personnel skilled in property valuation and related subjects in the area of real estate in Thailand. TREBS has conducted a number of training courses and seminars. Over 6,000 students have been with us during the last 8 years. The programs are academically rigorous and intensive, designed for practitioners and well-motivated students.

Fee: Baht 15,000 for the Whole Course + materials of over 800 pages

**Register now at [www.trebs.ac.th/BOMI](http://www.trebs.ac.th/BOMI) or contact for more details Ms.Monthida Riabriang,  
Coordinator Tel.+66.2295.2294 Email: [info@trebs.ac.th](mailto:info@trebs.ac.th)**